



For the simplest description of our approach, look to our company motto: Better Farming through Better Soil™

We help growers increase yield potential, improve profits and enhance soil health. The goals are linked — our approach is designed to increase production in season while building soil health for future seasons.

### At a Glance:

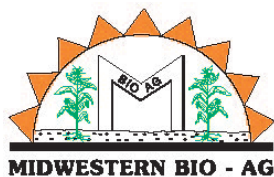
Midwestern BioAg manufactures and distributes high-quality fertilizers as part of a comprehensive fertility program designed to increase yields, crop health and nutritional quality. This includes both feed and commodity crops. Midwestern BioAg's focus on soil health leads to products and practices that engage soil microbes, enhance nutrient-use efficiency, build soil organic matter and increase the long-term productivity of farmland. Founded by four partners in 1984, today the Wisconsin-based company has facilities across the Midwest.

### Products & Services

- Dry Fertilizer Blends
- TerraNu® Fertilizers
- Liquid Fertilizers
- Soil Amendments
- Livestock Nutrition
- Soil Tests
- Organic Transition Consulting

## From Idea to Impact

Midwestern BioAg (MBA) opened their doors in 1984 with a focus on soil analysis and dairy nutrition. Founded by Gary Zimmer, Fred Kurschner, Don Gilbertson and Don Faber, they had the vision, experience and expertise to bring the concept of soil health to the forefront of the ag industry.



Midwestern BioAg's philosophy of farming is based on the ideas of co-founder, Gary Zimmer. His farming experiences and practices have demonstrated the value of soil biology and the many benefits of actively improving soil health. Gary continues to help producers look beyond commodity fertilizers and instead build a farming system that promotes healthy soil biology, balanced chemistry and good soil physical characteristics.



### Midwestern BioAg Key Aspects to Fertilizer Quality

- Healthy balanced nutrients — primary, secondary, micros
- Balanced, soluble and season-long nutrient availability
- Gentle on young roots and soil biology
- Carbon-based — humates, organic matter, molasses

For most of its history, MBA grew at a steady pace, expanding its southwestern Wisconsin foundation to new blending facilities located in Utica, MN, Monticello, IA and Kinde, MI. In late 2014, the company raised external capital when a group of investors saw the company's value to farmers, consumers and the ag industry. Since the initial



investment, MBA has built new facilities, launched a series of new product initiatives and formed new partnerships that can help grow better quality crops, while building soil health.

In 2015, in an effort to better serve and further develop their Illinois customer base, MBA opened a new blending and distribution facility in Milledgeville, Illinois. That same year MBA purchased Meeker Manufacturing in Buffalo, IA. This acquisition brought the manufacturing and logistics of MBA's core calcium products Bio-Cal® and OrganiCal™, under the MBA parent company.

# TerraNu® Technology

## Soil Health in Every Granule™

Midwestern BioAg continues to develop new, innovative products. In 2017, a production facility was built in Fair Oaks, IN for the production of the TerraNu Technology product line.

A breakthrough technology produced by U.S. farmers for U.S. farmers. TerraNu fertilizers are bringing the next generation of crop nutrition to the ag industry.

TerraNu is a carbon-based fertilizer technology that feeds soil biology, enhances nutrient uptake and improves nutrient-use efficiency. With enhanced crop nutrition in every granule, TerraNu fertilizers improve soil health and increase yield potential.

## Better Farming through Better Soil

Midwestern BioAg's unique mix of proprietary products have a more than 30-year proven track record of success.

The company continuously improves existing products and practices, while also developing new products that fit the needs of their growers in the current dynamic agricultural market.

MBA works closely with their network of growers to ensure they have the right products and practices to build soil health and improve yield potential.

For Midwestern BioAg and their growers, it's not about sustaining. It's about improving.

**Find a consultant or dealer near you or work with Midwestern BioAg to bring these products to your local ag retailers.**

**Visit [MidwesternBioAg.com](http://MidwesternBioAg.com)**

**1984**

Midwestern BioAg opens for business in Seward, IL.



**1985**

Midwestern BioAg starts blending minerals. Partners with Meeker Manufacturing for calcium sources.

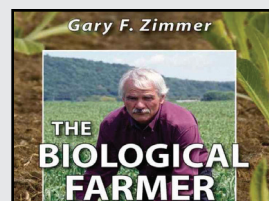
**1991**

Midwestern BioAg purchases the Learning Center in Avoca, WI as a research and demonstration farm, and began hosting field days there in 1992.



**1995**

Midwestern BioAg introduces MicroPack 5-5-5™ to their fertilizer line. A homogenous combination of macro and micronutrients.



**2000**

Gary Zimmer publishes *The Biological Farmer*, his first book, establishing Midwestern BioAg as a thought leader in soil health.

**2012**

Midwestern BioAg begins selling liquid carbon-based fertilizers through new partnership with Quality Liquid Feeds.



**2011**

Midwestern BioAg adds MicroHume® to their dry fertilizer product line-up.

**2015**

Midwestern BioAg expands, opening a location in Milledgeville, IL.

Meeker Manufacturing joins Midwestern BioAg, bringing Bio-Cal® and OrganiCal™ manufacturing under MBA.



**2017**

TerraNu fertilizers launch. An innovative carbon-based fertilizer technology.

**2020**

Midwestern BioAg Holdings LLC, a special purpose acquisition vehicle, is formed by Skyline Global Partners LLC.



# Locations

## **Corporate**

10955 Blackhawk Drive | Blue Mounds, WI 53717

Phone: 800.327.6012

## **Blue Mounds, WI**

10955 Blackhawk Drive | Blue Mounds, WI 53717

Phone: 608.437.4994

## **Kinde, MI**

246 Cross Road, PO Box 243 | Kinde, MI 48445

Phone: 989.874.6009

## **Milledgeville, IL**

1 Zimmer Way | Milledgeville, IL 61051

Phone: 815.855.3054

## **Monticello, IA**

18355 170th Avenue | Monticello, IA 52310

Phone: 319.465.3503

## **Utica, MN**

16231 County Road 18 | Utica, MN 55979

Phone: 507.932.4300

## **Washington, IA**

2490 Hwy 92 | Washington, IA 52353

Phone: 319.656.2477

## **Manufacturing**

FertCo Indiana, LLC | Fair Oaks, IN

Meeker Manufacturing | Buffalo, IA

